

Silver Builder Worksheet

TERESA HARDING
empowered life

A SILVER ORGANIZATION CONSISTS OF (3) ELITE QUALIFIED LEGS OF 3,000 OV

Month: _____

Create an action plan to reach the rank of Silver during the month by completing the steps below:

1. Calculate **LEG OV** for each Elite leg by adding up all scheduled monthly LRP volume in the leg.
2. Subtract **LEG OV** from 3,000 to get **NET OV** required to reach Elite.
3. Divide **NET OV** by 500 (average volume per class) to find **TOTAL CLASSES** required to reach Elite.
4. Identify the top 3 potential builders in each Elite leg.
5. Schedule each class with a host and presenter to be held by the 3rd Friday of the month.
6. Set an incentive for each Elite leg leader to reach their goal.

ELITE LEG 1		ELITE LEG 2		ELITE LEG 3	
LEADER: _____		LEADER: _____		LEADER: _____	
LEG 1 OV		LEG 2 OV		LEG 3 OV	
SCHEDULED LRP OV	_____	SCHEDULED LRP OV	_____	SCHEDULED LRP OV	_____
NET OV		NET OV		NET OV	
3,000 - AVG OV	_____	3,000 - AVG OV	_____	3,000 - AVG OV	_____
TOTAL CLASSES		TOTAL CLASSES		TOTAL CLASSES	
NET OV ÷ 500	_____	NET OV ÷ 500	_____	NET OV ÷ 500	_____
BUILDERS		BUILDERS		BUILDERS	
1. _____		1. _____		1. _____	
2. _____		2. _____		2. _____	
3. _____		3. _____		3. _____	
CLASS DETAILS		CLASS DETAILS		CLASS DETAILS	
Date _____		Date _____		Date _____	
Host _____		Host _____		Host _____	
Presenter _____		Presenter _____		Presenter _____	
Date _____		Date _____		Date _____	
Host _____		Host _____		Host _____	
Presenter _____		Presenter _____		Presenter _____	
Date _____		Date _____		Date _____	
Host _____		Host _____		Host _____	
Presenter _____		Presenter _____		Presenter _____	
Date _____		Date _____		Date _____	
Host _____		Host _____		Host _____	
Presenter _____		Presenter _____		Presenter _____	
INCENTIVE		INCENTIVE		INCENTIVE	
_____		_____		_____	