Silver Builder Worksheet



Month:

A SILVER ORGANIZATION CONSISTS OF (3) ELITE QUALIFIED LEGS OF 3,000 OV

Create an action plan to reach the rank of Silver during the month by completing the steps below:

- 1. Calculate LEG OV for each Elite leg by adding up all scheduled monthly LRP volume in the leg.
- 2. Subtract LEG OV from 3,000 to get NET OV required to reach Elite.
- 3. Divide NET OV by 500 (average volume per class) to find TOTAL CLASSES required to reach Elite.
- 4. Identify the top 3 potential builders in each Elite leg.
- 5. Schedule each class with a host and presenter to be held by the 3rd Friday of the month.
- 6. Set an incentive for each Elite leg leader to reach their goal.

LEADER: LEA	ELITE LEG 1		ELITE LEG 2		ELITE LEG 3	
SCHEDULED LRP OV NET OV NET OV NET OV 3,000 - AVG OV 3,000 - AVG OV 3,000 - AVG OV 3,000 - AVG OV TOTAL CLASSES TOTAL CLASSES TOTAL CLASSES NET OV ÷ 500 NET OV † 500	LEADER:		LEADER:		LEADER:	
NET OV		LEG 1 OV		LEG 2 OV		LEG 3 OV
3,000 - AVG OV 3,000 - AVG OV 3,000 - AVG OV	SCHEDULED LRP OV		SCHEDULED LRP OV		SCHEDULED LRP OV	
NET OV ÷ 500		NET OV		NET OV		NET OV
NET OV ÷ 500 NET OV ÷ 500 NET OV ÷ 500	3,000 - AVG OV		3,000 - AVG OV		3,000 - AVG OV	
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